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COSMD-145/2021

Introduction of Ras Tanura/Ju'aymah Port Fees

Dear Valued Customer,

Saudi Aramco has witnessed some important developments in the marine industry during the last few years, all of which have impacted the cost of delivering quality services to our customers. Throughout this period, with your continuous support and business, we have been able to strengthen both our operations and the services provided to you.

Saudi Aramco's customers lifting crude oil and LPG from the Ras Tanura/Ju'aymah terminals have benefited from significant savings over the last 80 years, estimated to be around \$0.03/bbl. Such savings were due to the absence of terminal assistance fees, during a period when other ports in the region levied a variety of port charges.

While we strive to control operating costs whenever possible and minimize any cost exposure to our partners, it is now necessary to introduce port fees at Ras Tanura/Ju'aymah. The introduction of such port fees is part of the standardization of all port fees across the Kingdom of Saudi Arabia, and is consistent with international practices. Therefore, effective April 1, 2022, there will be Ras Tanura/Ju'aymah terminal fees, calculated in accordance with the attached Ras Tanura/Ju'aymah Marine Terminal Assistance Fees table. The fees to be applied are among the most competitive in the region.

We thank you for your support and continued business, and we would like to reiterate our commitment to providing you with the very best marine services.

Sincerely yours

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